

Earth Systems Inc. is a consulting and engineering firm that supports regulatory agencies and private clients in the performance of hazardous waste and petroleum assessment and remediation. Our areas of expertise include Environmental Engineering, Contamination Assessment and Remediation, Environmental Compliance, Property Transfer Assessments, and Permitting.

Our Bismarck office is staffed with a team of 20 environmental professionals. The office consistently generates \$5,000,000 per year in revenue. Earth Systems is seeking a seasoned sales lead to take the office to the next level. Your job will be to expand our client base and increase revenue by 20% per year. The selected candidate will have experience performing outside sales to the Oil and Gas industry. Additionally, you'll have a background in the environmental consulting industry. Sectors that Earth Systems serves and the sales manager will be responsible for expanding include:

- Emergency Response and Site Reclamation Oversight
- Environmental Assessment and Remediation
- Environmental Compliance and Permitting

This position will require significant travel throughout North Dakota and occasional travel to the east coast.

**Required Skills and Experience:**

- A proven sales track record in the oil and gas industry.
- Bachelor's degree in engineering or geoscience, accompanied with over seven years of outside sales experience.
- Excellent technical writing and verbal communication skills.
- A strong desire to provide excellent, innovative, practical customer services.
- A commitment to profit, growth, and quality.
- An achievable plan to quickly grow revenue by over \$1,000,000 per year.

Earth Systems offers competitive compensation, excellent benefits packages and the opportunity to work in a fast-growing, successful, team-oriented environment. Your compensation for this position will be extraordinary—but it will be commission based with a minor salary component. If you are not confident you can achieve aggressive sales goals, please do not apply.

Earth Systems is a drug-free workplace. Strict adherence to corporate health and safety practices is a requirement for any position offered at Earth Systems. We are an equal opportunity workplace that encourages diversity in the workforce.

For more information, log on to: [www.earthsys.net](http://www.earthsys.net)